

Comparative Historical Data

Current Data Sorted by Sales

Comparative Historical Data			Type of Statement	Current Data Sorted by Sales								
44	51	43		Unqualified	1	3	11	28				
20	15	22	Reviewed		5	9	8					
12	11	10	Compiled	1		1	5					
5	7	7	Tax Returns	1	2		4					
61	65	76	Other	1	6	5	18					
4/1/05-3/31/06	4/1/06-3/31/07	4/1/07-3/31/08		1	27 (4/1-9/30/07)		131 (10/1/07-3/31/08)					
ALL	ALL	ALL		0-1MM	1-3MM	3-5MM	5-10MM	10-25MM	25MM & OVER			
142	149	158	NUMBER OF STATEMENTS	3	9	8	15	47	76			
%	%	%	ASSETS	%	%	%	%	%	%			
12.4	11.3	13.1	Cash & Equivalents				10.1	14.5	13.3			
21.8	22.8	22.4	Trade Receivables (net)				28.0	21.8	21.0			
20.8	20.4	21.7	Inventory				23.5	21.5	20.4			
3.1	3.2	2.8	All Other Current				4.6	2.1	2.4			
58.1	57.7	60.0	Total Current				66.3	59.9	57.1			
24.6	24.0	24.1	Fixed Assets (net)				15.4	24.3	25.1			
9.1	9.4	8.7	Intangibles (net)				10.5	5.3	12.1			
8.2	9.0	7.2	All Other Non-Current				7.9	10.4	5.7			
100.0	100.0	100.0	Total				100.0	100.0	100.0			
			LIABILITIES									
6.7	8.5	8.0	Notes Payable-Short Term				15.0	8.1	7.1			
4.0	2.5	3.0	Cur. Mat.-L.T.D.				2.8	2.7	3.2			
14.7	13.6	12.5	Trade Payables				16.4	13.9	11.5			
.3	.4	.4	Income Taxes Payable				.8	.6	.2			
11.3	12.0	11.4	All Other Current				11.0	11.0	10.4			
37.0	37.0	35.2	Total Current				46.0	36.3	32.4			
16.4	17.0	18.4	Long-Term Debt				11.9	11.6	23.1			
.6	.8	.8	Deferred Taxes				.2	1.0	1.0			
7.4	7.8	6.2	All Other Non-Current				9.9	8.4	3.7			
38.6	37.4	39.3	Net Worth				32.1	42.8	39.8			
100.0	100.0	100.0	Total Liabilities & Net Worth				100.0	100.0	100.0			
			INCOME DATA									
100.0	100.0	100.0	Net Sales				100.0	100.0	100.0			
44.3	46.3	43.5	Gross Profit				49.3	43.6	40.0			
37.6	39.5	36.1	Operating Expenses				38.4	36.4	32.5			
6.7	6.8	7.4	Operating Profit				10.9	7.2	7.5			
.8	1.2	1.0	All Other Expenses (net)				1.7	.6	1.2			
5.9	5.6	6.5	Profit Before Taxes				9.2	6.6	6.3			
			RATIOS									
2.7	2.8	3.0					3.4	3.4	2.6			
1.8	1.8	1.8	Current				1.4	1.8	1.9			
1.1	1.2	1.2					1.0	1.2	1.4			
1.6	1.7	1.7	Quick				1.7	1.9	1.5			
1.0	.9	1.0					.7	1.0	1.0			
.5	.6	.6					.4	.5	.6			
34	10.7	33	11.1	32	11.3		29	12.7	32	11.6	36	10.0
46	7.9	47	7.7	45	8.2		42	8.8	40	9.1	52	7.0
58	6.3	71	5.1	58	6.3		65	5.6	51	7.2	63	5.8
41	9.0	95	6.7	44	8.2		44	8.3	37	9.9	46	7.9
84	4.4	96	3.8	87	4.2		101	3.6	88	4.1	87	4.2
129	2.8	133	2.7	124	3.0		154	2.4	127	2.9	121	3.0
24	15.5	25	14.9	23	15.9		15	24.6	24	15.1	24	15.2
42	8.6	43	8.4	38	9.7		45	8.2	37	9.8	40	9.0
81	4.5	82	4.5	62	5.9		82	4.4	78	4.7	60	6.1
4.0	3.7	3.7	3.6					3.0		3.5		3.6
7.3	6.3	6.9	6.9					10.9		7.4		6.6
34.9	29.9	22.1	22.1					-159.8		23.7		17.7
19.1	21.2	14.9	14.9					22.8		13.8		14.6
(120)	6.1	(139)	5.5	(135)	4.2		(13)	7.8	(37)	4.3	(69)	3.9
1.1	1.5	1.2	1.2					1.8		1.7		1.1
8.2	12.4	13.3	13.3							26.9		12.8
(44)	2.5	(45)	3.9	(46)	2.5				(12)	3.1	(28)	2.6
.7	1.7	1.0	1.0							1.2		1.3
.3	.3	.3	.3					.1		.2		.3
.8	.7	.7	.7					.6		.7		.8
2.3	2.9	2.4	2.4					-12.4		2.1		2.3
.7	.5	.6	.6					.5		.5		.7
1.6	1.5	1.5	1.5					2.1		1.5		1.5
6.6	12.8	5.2	5.2					-512.0		5.0		4.8
66.7	53.8	59.4	59.4					65.7		61.2		59.4
(118)	25.3	(117)	24.7	(131)	17.0		(11)	27.2	(37)	18.6	(67)	17.4
4.6	8.7	1.8	1.8					11.2		7.4		1.8
20.6	17.3	20.7	20.7					22.1		17.8		20.9
8.9	7.8	7.7	7.7					12.5		7.8		7.7
-3	1.3	-4	-4					2.6		2.1		.3
20.2	19.7	26.7	26.7					95.5		22.5		18.0
7.4	7.0	9.2	9.2					24.2		8.6		7.2
4.1	3.6	3.5	3.5					6.4		3.4		3.2
2.3	2.2	2.6	2.6					3.8		2.5		2.1
1.6	1.5	1.7	1.7					1.8		1.8		1.5
1.0	.9	1.1	1.1					1.2		1.1		.9
1.1	1.0	1.0	1.0					.8		.9		1.0
(118)	2.3	(132)	2.3	(131)	2.2		(12)	1.3	(41)	2.1	(64)	2.3
3.8	4.4	4.3	4.3					3.6		4.1		5.2
1.5	2.3	1.6	1.6									1.7
(34)	3.3	(31)	4.0	(40)	4.0				(14)	4.6	(15)	1.5
10.4	7.3	9.6	9.6							10.1		2.9
6667726M	7545077M	8356015M										
5246150M	6525316M	5951400M										
			Net Sales (\$)	1064M	19372M	31149M	110223M	796195M	7398012M			
			Total Assets (\$)	340M	12294M	11884M	68638M	593032M	5265212M			

## Current Data Sorted by Assets

## Comparative Historical Data

Current Data Sorted by Assets						Comparative Historical Data	
						Type of Statement	
						Unqualified	49
						Reviewed	21
						Complied	41
						Tax Returns	5
						Other	5
						4/1/03-3/31/04 ALL	52
						4/1/04-3/31/05 ALL	43
						161	142
						NUMBER OF STATEMENTS	
						ASSETS	
						Cash & Equivalents	14.5
						Trade Receivables (net)	25.6
						Inventory	21.2
						All Other Current	4.4
						Total Current	65.7
						Fixed Assets (net)	22.8
						Intangibles (net)	6.0
						All Other Non-Current	5.5
						Total	100.0
						LIABILITIES	
						Notes Payable-Short Term	8.0
						Cur. Mat.-L.T.D.	2.9
						Trade Payables	15.8
						Income Taxes Payable	.5
						All Other Current	10.9
						Total Current	36.2
						Long-Term Debt	14.2
						Deferred Taxes	.8
						All Other Non-Current	5.2
						Net Worth	43.9
						Total Liabilities & Net Worth	100.0
						INCOME DATA	
						Net Sales	100.0
						Gross Profit	44.8
						Operating Expenses	37.6
						Operating Profit	7.2
						All Other Expenses (net)	.5
						Profit Before Taxes	6.7
						RATIOS	
						Current	
						3.5	2.5
						1.8	1.8
						1.3	1.3
						Quick	
						2.0	1.6
						1.1	1.0
						.6	.6
						Sales/Receivables	
						32	11.4
						45	8.2
						57	6.4
						Cost of Sales/Inventory	
						50	7.2
						82	4.4
						125	2.9
						Cost of Sales/Payables	
						27	13.5
						44	8.3
						70	5.2
						Sales/Working Capital	
						3.6	4.2
						7.6	6.7
						19.2	20.2
						EBIT/Interest	
						26.9	15.9
						(141)	8.7
						2.4	2.1
						Net Profit + Depr., Dep., Amort./Cur. Mat. L/T/D	
						12.9	8.5
						(41)	2.7
						1.2	.9
						Fixed/Worth	
						.2	.3
						.5	.7
						1.3	1.7
						Debt/Worth	
						.6	.6
						1.5	1.8
						3.1	6.2
						% Profit Before Taxes/Tangible Net Worth	
						56.6	53.0
						(142)	23.4
						9.8	6.0
						% Profit Before Taxes/Total Assets	
						20.7	18.0
						9.8	7.3
						3.8	1.4
						Sales/Net Fixed Assets	
						27.6	30.1
						8.5	8.4
						3.9	4.2
						Sales/Total Assets	
						2.7	2.7
						1.8	1.8
						1.1	1.2
						% Depr., Dep., Amort./Sales	
						1.1	1.1
						(137)	2.3
						3.7	3.8
						% Officers', Directors' Owners' Comp/Sales	
						2.2	2.2
						(46)	3.7
						8.9	9.3
						Net Sales (\$)	
						6827835M	5909388M
						Total Assets (\$)	
						5491642M	4170239M