

Table II

Corporations with Net Income

MANUFACTURING

325410

PHARMACEUTICAL AND MEDICINE
MONEY AMOUNTS AND SIZE OF ASSETS IN THOUSANDS OF DOLLARS

 Item Description for Accounting
 Period 7/05 Through 6/06

| Total | Zero Assets | Under 500 | 500 to 1,000 | 1,000 to 5,000 | 5,000 to 10,000 | 10,000 to 25,000 | 25,000 to 50,000 | 50,000 to 100,000 | 100,000 to 250,000 | 250,000 to 500,000 | 500,000 to 2,500,000 | 2,500,000 and over |
|-------|----------------|--------------|-----------------|-------------------|--------------------|---------------------|---------------------|----------------------|-----------------------|-----------------------|-------------------------|-----------------------|
|-------|----------------|--------------|-----------------|-------------------|--------------------|---------------------|---------------------|----------------------|-----------------------|-----------------------|-------------------------|-----------------------|

| | | | | | | | | | | | | | | |
|-----------------------|---|-----|---|---|----|---|-----|----|----|----|----|----|----|---|
| Number of Enterprises | 1 | 612 | 6 | * | 88 | 8 | 140 | 65 | 28 | 15 | 31 | 10 | 24 | * |
|-----------------------|---|-----|---|---|----|---|-----|----|----|----|----|----|----|---|

Revenues (\$ in Thousands)

| | | | | | | | | | | | | | | |
|------------------------|---|-----------|--------|---|--------|-------|---------|---------|---------|---------|---------|---------|----------|---|
| Net Sales | 2 | 277222553 | 57678 | * | 265764 | 71062 | 1854285 | 1376676 | 1324226 | 1215136 | 4593735 | 2354704 | 23790053 | * |
| Interest | 3 | 6708755 | 77602 | * | 8 | 133 | 1589 | 4839 | 5881 | 5044 | 22579 | 39647 | 210988 | * |
| Rents | 4 | 704796 | 61 | * | 0 | 48 | 320 | 441 | 316 | 1651 | 937 | 922 | 9076 | * |
| Royalties | 5 | 19924275 | 100843 | * | 0 | 6173 | 0 | 20016 | 630 | 2731 | 151162 | 8389 | 176043 | * |
| Other Portfolio Income | 6 | 104415571 | 0 | * | 0 | 13319 | 11855 | 64973 | 21542 | 12167 | 6357 | 142800 | 1147602 | * |
| Other Receipts | 7 | 24458435 | 310107 | * | 13499 | 7189 | 4323 | 40921 | 25832 | 3980 | 232451 | 21398 | 796379 | * |
| Total Receipts | 8 | 433434385 | 546291 | * | 279271 | 97924 | 1872372 | 1507866 | 1378427 | 1240709 | 5007221 | 2567860 | 26130141 | * |
| Average Total Receipts | 9 | 708226 | 91048 | * | 3174 | 12240 | 13374 | 23198 | 49230 | 82714 | 161523 | 256786 | 1088756 | * |

Operating Costs/Operating Income (%)

| | | | | | | | | | | | | | | |
|---|----|------|-------|---|------|------|------|------|------|------|------|------|------|---|
| Cost of Operations | 10 | 49.7 | 31.1 | * | 68.3 | 44.0 | 64.4 | 56.6 | 50.1 | 53.1 | 40.4 | 28.5 | 47.6 | * |
| Salaries and Wages | 11 | 14.9 | 9.9 | * | 7.9 | 10.1 | 6.4 | 9.2 | 10.5 | 10.7 | 8.4 | 17.1 | 11.9 | * |
| Taxes Paid | 12 | 1.6 | 9.8 | * | 2.8 | 3.2 | 2.1 | 2.4 | 2.0 | 2.2 | 2.0 | 1.0 | 1.7 | * |
| Interest Paid | 13 | 3.8 | 0.3 | * | 0.7 | 2.5 | 0.6 | 1.5 | 1.0 | 0.9 | 1.2 | 2.2 | 2.3 | * |
| Depreciation | 14 | 2.4 | 1.8 | * | 0.7 | 1.1 | 3.1 | 2.5 | 2.2 | 2.6 | 2.1 | 1.4 | 1.9 | * |
| Amortization and Depletion | 15 | 1.4 | 5.7 | * | 0.0 | 0.0 | 0.2 | 0.5 | 0.4 | 0.8 | 1.1 | 2.4 | 1.1 | * |
| Pensions and Other Deferred Comp. | 16 | 1.7 | 0.1 | * | 0.0 | 0.7 | 0.2 | 0.3 | 0.5 | 0.8 | 0.4 | 0.5 | 0.9 | * |
| Employee Benefits | 17 | 2.0 | 0.8 | * | 0.1 | 1.5 | 1.0 | 1.6 | 1.3 | 2.3 | 1.3 | 2.1 | 1.4 | * |
| Advertising | 18 | 4.7 | 0.4 | * | 0.0 | 0.0 | 0.3 | 2.2 | 4.8 | 3.9 | 1.9 | 5.0 | 2.6 | * |
| Other Expenses | 19 | 25.6 | 598.0 | * | 16.9 | 26.9 | 9.3 | 16.7 | 14.1 | 12.8 | 25.2 | 26.9 | 21.3 | * |
| Officers' Compensation | 20 | 0.5 | 1.3 | * | 2.1 | 10.3 | 4.2 | 2.8 | 3.2 | 1.3 | 1.4 | 2.1 | 0.9 | * |
| Operating Margin | 21 | . | . | * | 0.5 | . | 8.2 | 3.6 | 9.8 | 8.7 | 14.5 | 10.9 | 6.5 | * |
| Operating Margin Before Officers' Comp. | 22 | . | . | * | 2.6 | 10.0 | 12.5 | 6.4 | 12.9 | 10.0 | 15.9 | 13.0 | 7.4 | * |

Selected Average Balance Sheet (\$ in Thousands)

| | | | | | | | | | | | | | |
|--------------------------------------|---------|---|---|-----|-------|------|-------|-------|-------|--------|--------|---------|---|
| Net Receivables 23 | 390484 | 0 | • | 118 | 630 | 1864 | 3381 | 7052 | 17998 | 25377 | 74135 | 233351 | • |
| Inventories 24 | 52010 | 0 | • | 320 | 1950 | 1246 | 2464 | 6936 | 13740 | 19216 | 36286 | 137819 | • |
| Net Property, Plant and Equipment 25 | 109023 | 0 | • | 86 | 706 | 1986 | 4488 | 7353 | 15982 | 25586 | 29902 | 169659 | • |
| Total Assets 26 | 1544874 | 0 | • | 721 | 3631 | 7508 | 17235 | 36595 | 75684 | 150920 | 364123 | 1295110 | • |
| Notes and Loans Payable 27 | 495044 | 0 | • | 274 | 1646 | 4894 | 4965 | 6600 | 11842 | 25944 | 41660 | 267256 | • |
| All Other Liabilities 28 | 423135 | 0 | • | 140 | 4518 | 2029 | 4532 | 8356 | 21756 | 33466 | 145026 | 333406 | • |
| Net Worth 29 | 626696 | 0 | • | 308 | -2533 | 585 | 7738 | 21639 | 42086 | 91509 | 177437 | 694448 | • |

Selected Financial Ratios (Times to 1)

| | | | | | | | | | | | | | |
|---|------|--------|---|------|------|------|-----|------|------|------|------|-----|---|
| Current Ratio 30 | 1.2 | • | • | 4.5 | 0.6 | 2.4 | 1.7 | 2.5 | 1.9 | 2.4 | 1.5 | 2.1 | • |
| Quick Ratio 31 | 0.9 | • | • | 1.3 | 0.5 | 1.6 | 1.1 | 1.6 | 1.1 | 1.4 | 1.0 | 1.2 | • |
| Net Sales to Working Capital 32 | 4.1 | • | • | 6.3 | • | 4.7 | 5.4 | 3.3 | 4.2 | 3.1 | 4.3 | 3.0 | • |
| Coverage Ratio 33 | 14.9 | 1039.3 | • | 9.6 | 22.0 | 15.3 | 9.7 | 14.9 | 13.3 | 21.6 | 11.2 | 8.4 | • |
| Total Asset Turnover 34 | 0.3 | • | • | 4.2 | 2.4 | 1.8 | 1.2 | 1.3 | 1.1 | 1.0 | 0.6 | 0.8 | • |
| Inventory Turnover 35 | 4.3 | • | • | 6.4 | 2.0 | 6.8 | 4.9 | 3.4 | 3.1 | 3.1 | 1.8 | 3.4 | • |
| Receivables Turnover 36 | 1.4 | • | • | 19.1 | 2.6 | 9.3 | 7.3 | 6.4 | 4.3 | 6.2 | 4.0 | 5.3 | • |
| Total Liabilities to Net Worth 37 | 1.5 | • | • | 1.3 | • | 11.8 | 1.2 | 0.7 | 0.8 | 0.6 | 1.1 | 0.9 | • |
| Current Assets to Working Capital 38 | 5.5 | • | • | 1.3 | • | 1.7 | 2.5 | 1.7 | 2.2 | 1.7 | 3.1 | 1.9 | • |
| Current Liabilities to Working Capital 39 | 4.5 | • | • | 0.3 | • | 0.7 | 1.5 | 0.7 | 1.2 | 0.7 | 2.1 | 0.9 | • |
| Working Capital to Net Sales 40 | 0.2 | • | • | 0.2 | • | 0.2 | 0.2 | 0.3 | 0.2 | 0.3 | 0.2 | 0.3 | • |
| Inventory to Working Capital 41 | 0.5 | • | • | 0.8 | • | 0.5 | 0.7 | 0.5 | 0.6 | 0.4 | 0.5 | 0.6 | • |
| Total Receipts to Cash Flow 42 | 1.4 | 0.1 | • | 6.2 | 2.4 | 6.6 | 4.5 | 3.9 | 4.7 | 2.1 | 2.2 | 2.9 | • |
| Cost of Goods to Cash Flow 43 | 0.7 | 0.0 | • | 4.2 | 1.1 | 4.3 | 2.6 | 1.9 | 2.5 | 0.9 | 0.6 | 1.4 | • |
| Cash Flow to Total Debt 44 | 0.3 | • | • | 1.2 | 0.6 | 0.3 | 0.5 | 0.8 | 0.5 | 1.2 | 0.6 | 0.6 | • |

Selected Financial Factors (in Percentages)

| | | | | | | | | | | | | | |
|---|------|-------|---|------|-------|-------|------|------|------|------|------|------|---|
| Debt Ratio 45 | 59.4 | • | • | 57.3 | 169.8 | 92.2 | 55.1 | 40.9 | 44.4 | 39.4 | 51.3 | 46.4 | • |
| Return on Total Assets 46 | 16.5 | • | • | 26.2 | 133.9 | 17.3 | 18.1 | 19.2 | 12.5 | 26.1 | 15.7 | 14.7 | • |
| Return on Equity Before Income Taxes 47 | 37.9 | • | • | 55.0 | • | 207.6 | 36.2 | 30.3 | 20.8 | 41.1 | 29.3 | 24.1 | • |
| Return on Equity After Income Taxes 48 | 32.4 | • | • | 52.3 | • | 198.9 | 31.5 | 27.0 | 16.5 | 27.5 | 21.2 | 17.6 | • |
| Profit Margin (Before Income Tax) 49 | 52.4 | 288.0 | • | 5.6 | 52.2 | 9.2 | 13.2 | 13.9 | 10.8 | 25.4 | 22.1 | 16.9 | • |
| Profit Margin (After Income Tax) 50 | 44.8 | 128.5 | • | 5.3 | 46.6 | 8.8 | 11.5 | 12.3 | 8.6 | 17.0 | 16.0 | 12.3 | • |