

Introductions



Marcus Castain '98 Career Adviser, Parker CMC

- Teaches career management and advises MBA students
- 23 years experience in private sector, non-profits, start-ups, city government, and philanthropy including founding a green jobs program in the water sector in Los Angeles
- Enjoy riding my bike to campus



Josh Rothermel '25
ECA President

- Interning at Arbor Energy, a carbon capture & storage (CCS) start-up
- 6+ years in the EV industry with Rivian where I helped scale them from 86 employees to >15,000
- Career switching from HR to Strategy
- My car has been to Jay-Z's house, but I haven't



Jill Zhang '25
ECA EVP

- Interning at Eaton this summer as a PM working on EV charging solutions
- Background in Mechanical Engineering, 6 years in industrial automation with a focus in the automotive/EV industry in my last role
- Lived in 5 states and visited 16 countries so far!



U.S. Market Overview

Definitions

 Renewable Energy, CleanTech/ClimateTech, Sustainability, Environmental Social and Governance (ESG)

Market Drivers

- Climate Crisis, Consumer Demand
- ESG Investor Demand, Decarbonization, Corporate Sustainability
- Paris Accord, Inflation Reduction Act (IRA), CHIPS Act, State and City legislation
- De-globalization

Growth and Investment

- Climate Investment: \$23 trillion in emerging markets by 2030 (Source: <u>IFC</u>)
- Climate Adaptation: a \$2 trillion market (Source: World Economic Forum)
- \$70.1 B in 2022 from VCs; 40X larger than 10 years ago (Source: HolonIQ)



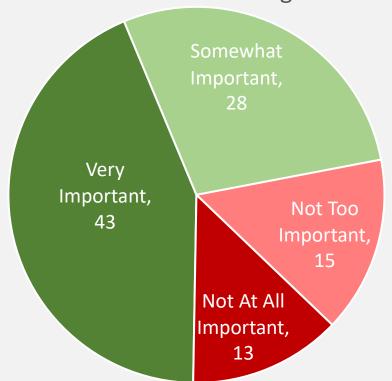


Advantages of California

Innovation Economy Diverse Set of Industries Silicon Valley and Silicon Beach Immigrant-Friendly – Connected to Rest of World Appreciation of Diversity Entrepreneurial Progressive Public Policy Concern for Environment **Strong Public Universities**

~80% of Anderson alums stay on the West Coast, ~65% in California

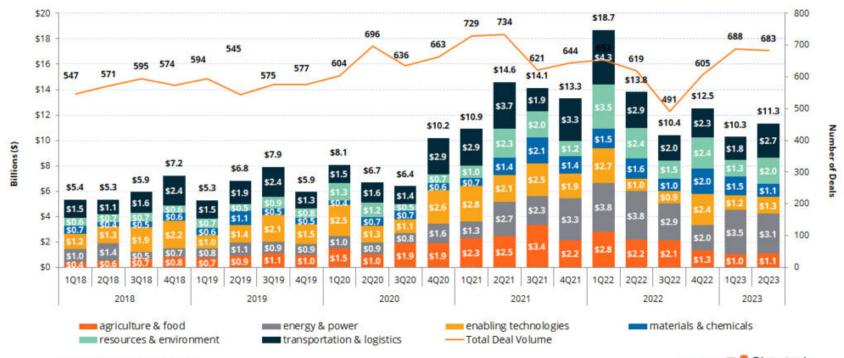
Importance of California Leadership in Climate Change



Source: PPIC 2021

California Policy Leadership

- 1978: Title 24 Building Energy Efficiency Standards
- 1990: Zero Emission Vehicle Mandate
- 2006: AB 32: Global Warming Solutions Act
- 2008: Reduce Greenhouse Gas Emissions
- 2009: Low Carbon Fuel Standard
- 2010: Sustainable Communities Strategy
- 2011: Renewable Portfolio Standard
- 2012: Mandatory Commercial Recycling
- 2013: Cap and Trade Program
- 2014: Charge Ahead California
- 2018: 100% Clean Energy by 2045
- 2022: California Climate Commitment
 - Carbon Neutrality by 2045
 - Restrict oil Drilling
 - 100% Clean Flectric Grid
 - Capture and Remove Carbon Pollution
 - Nature-Based Solutions
- 2022: ARB Bans Sale of New Gas-Fueled Cars after 2035



^{*} Excludes deals above \$350M

Source: Cleantech.

^{**}Dollars (left) and volume (right) of global cleantech venture capital deal activity



"It is my belief that the next 1,000 unicorns — companies that have a market valuation over a billion dollars — won't be a search engine, won't be a media company, they'll be businesses developing green hydrogen, green agriculture, green steel and green cement."

Larry Fink '76
Blackrock



VC dealflow is large, diverse, and growing.

Silicon Valley now boasts more than 130 VC firms focused on Climate

UCLA Resources



Anderson School of Management







Easton Technology Management Center







Institute of the

Environment & Sustainability

Leaders in Sustainability Certificate



School of Law

Emmett Institute on Climate Change & the Environment



Luskin Center for Innovation



Fielding School of Public Health

Center for Healthy Climate Solutions





Sustainability





Samueli School of Engineering



ENERGY AND CLEANTECH ASSOCIATION

"To make Anderson the leading institution for education, innovation, and career development in the energy, mobility, and cleantech sectors"



ECA Activities

- DOJ week
- Energy 101s
- Career fair
- Energy Innovation Conference
- Alumni D48s
- Company info sessions
- Alumni and job connections!





Management Courses

MGMT295F: Social Entrepreneurship - Business Models

for Social Impact

MGMT246A: Business Sustainability and the Environment

MGMT298D: ESG (Environmental, Social and Governance)

& Sustainability Reporting

MGMT298E: Energy, Climate Change and Finance

MGMT 298-23: Advanced Business Strategy: Managing

the Non-Market Environment

MGMT298D: Technology and Society: A Dynamic Relationship and The Changing Role of Leaders

MGMT298E: Accounting, Finance and ESG

MGMT296: Social Impact Consulting MGMT298: Impact Investing I and II

MGMT440: Advanced Business Strategy: Managing the

Non-Market Environment



Prof Magali Delmas



Prof Ivo Welch

Alumni/Corporate Partnerships





































