

# Finance Careers at Anderson

Investment Banking | Investment Management | Corporate Finance | Private Capital

Overview Presentation

# Agenda

- **Introductions – Parker, Fink, and IFA**
- **Finance Outcomes**
- **Finance career paths at Anderson**
- **General Q&A**

# Parker – Fink – IFA Introductions

*Hear from the Parker Advisor and Anderson students pursuing careers in Finance*



**Francis Quimby**  
Parker CMC



**Alina Sarkissian**  
Fink Center

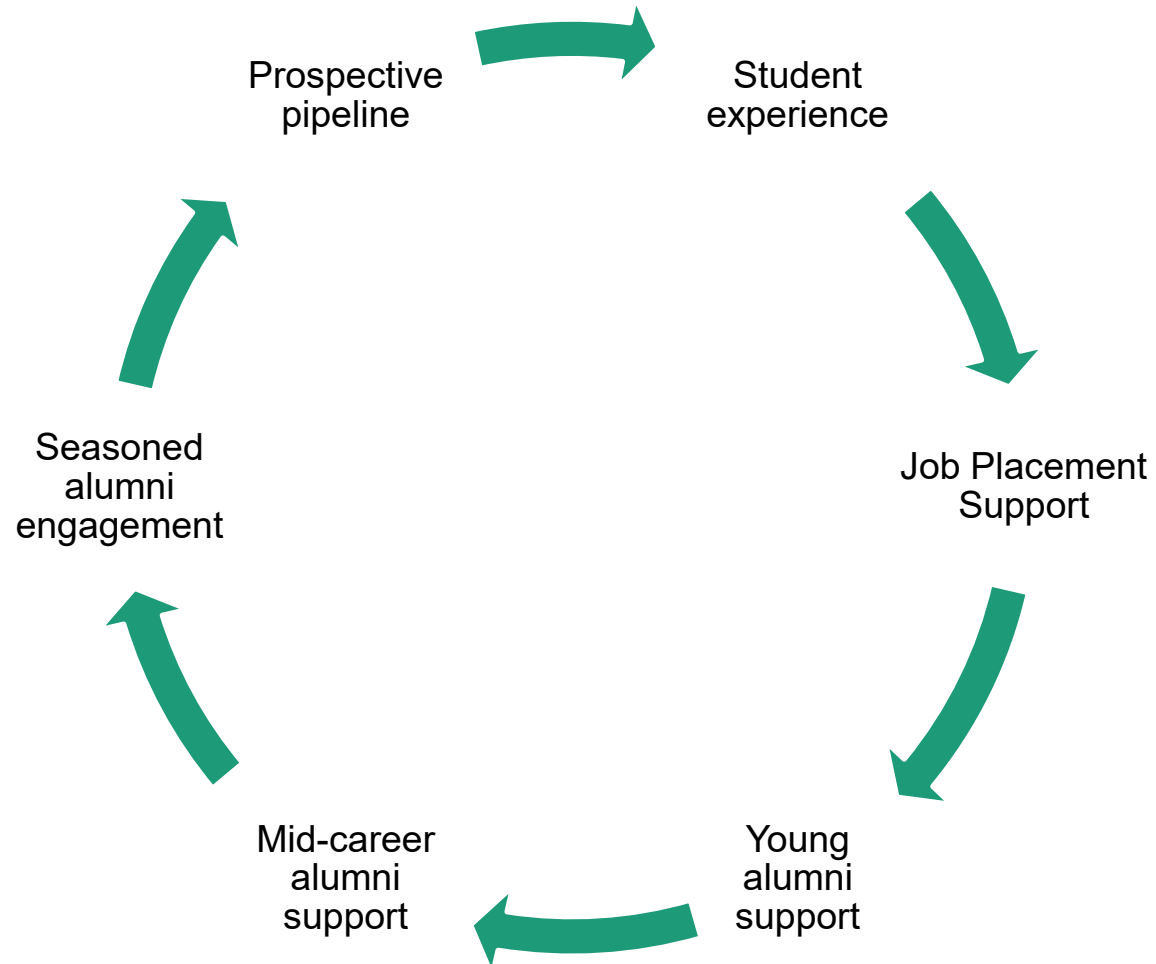


**JJ McMahon**  
IFA - President



**Brendan Graniez**  
IFA – VP ACT

# Support/Create Robust Ecosystem for Anderson Finance



## Key Priorities

### **Alumni engagement**

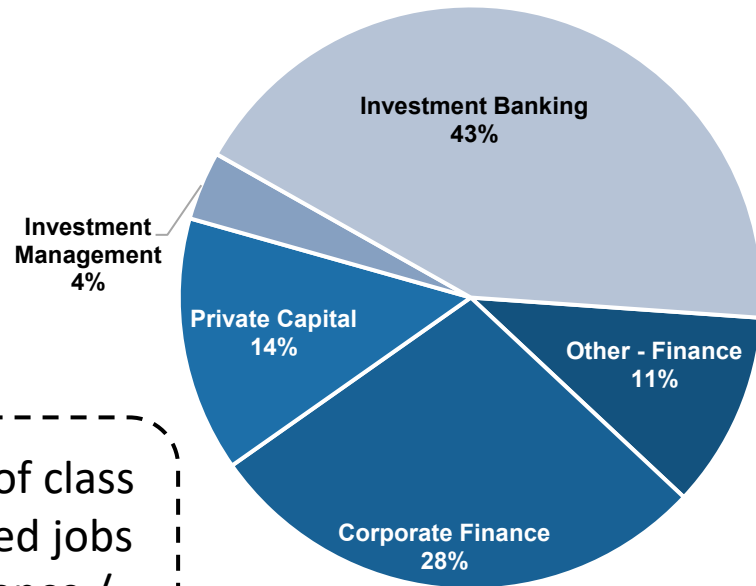
- lifelong support for finance alums
- create robust community and learning opportunities to navigate entire career arc and key career transition points

### **Strategic positioning**

- assist in strengthening Anderson's finance brand for practitioner and student communities
- leverage existing faculty and alumni thought leadership
- build broader and deeper partnerships in the finance practitioner community and with finance pathway groups

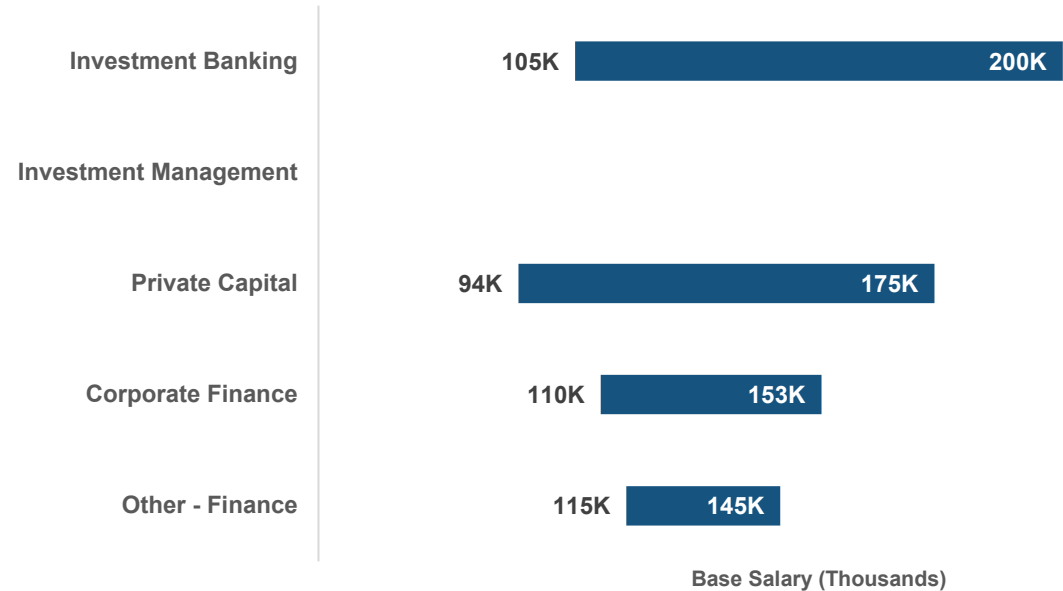
# 2023 FT Outcomes for Anderson in Finance

## Class of 2023 Functional Breakdown (within Finance)



18.4% of class accepted jobs in Finance / Accounting

## Class of 2023 Compensation Summary



Note: Compensation excludes bonus (signing, discretionary, etc.)

# Investment Banking Overview

## Key Recruiting Highlights

- Hands-on preparation from Parker and 2<sup>nd</sup> years
  - ACT, TrainingTheStreet
- Structured On Campus Recruiting
  - Company presentations for LA, SF, and NY recruiting
- Dedicated training to convert internships
  - Informal small groups to prepare students for interviews across regions, products, and coverage

## Benefits

- Valuable skillset
- Comp can be very good
- Learning opportunities

## Challenges

- Work / life balance
- High-pressure environment
- Market cyclicity



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# Corporate Finance Overview

## Key Recruiting Highlights

- Hands-on preparation from Parker and 2<sup>nd</sup> years
  - Corporate Finance ACT
- On Campus and Beyond Campus Recruiting
  - Longer process that runs from Fall through Spring
- Strategic Networking
  - Cross-collaboration with other organization's events (AnderTech, Entertainment Management Association, Entrepreneurs Association)

## Benefits

- Influence internal decisions
- Business Partner and Industry Expertise
- Variety of roles

## Challenges

- Can be difficult to navigate the abundance of roles
- Comp lower than IB, IM, PE



# Investment Management Overview

## Key Recruiting Highlights

- Hands-on preparation from Parker and 2<sup>nd</sup> years
  - Finance Immersion, ACT, TrainingTheStreet
- On Campus and Beyond Campus Recruiting
  - Longer process that runs from Fall through Spring
- Pitch Competitions and Student Initiatives
  - UCLA Fink Credit Pitch Competition
  - Student Investment Fund (SIF), Anderson Student Asset Management (ASAM)

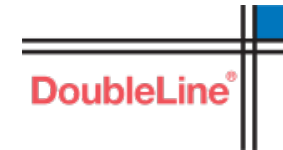
## Benefits

- Long-term career potential
- Good work / life balance
- Intellectually challenging and stimulating, especially if you're passionate about the markets

## Challenges

- Small number of full-time positions available; recruiting often "just in-time"
- Can be hard to build book of business
- Hard to get research role w/o previous research experience and / or no CFA

## Investment Managers (Buy side)



P I M C O

ARTISAN PARTNERS



## Wealth Management

J.P.Morgan

Goldman Sachs



# Private Capital Overview

## Key Recruiting Highlights

- Hands-on preparation from Parker and 2<sup>nd</sup> years
  - Finance Immersion, ACT, TrainingTheStreet
- Pitch Competitions and Student Initiatives
  - UCLA Fink Credit Pitch Competition
  - Student Investment Fund (SIF), Anderson Student Asset Management (ASAM)
  - Anderson Venture Impact Partners (AVIP)
- Academic Internships – Winter Quarter onwards
  - Source: Parker, Alumni, 2<sup>nd</sup> Years
  - Location: Usual local to LA

## Benefits

- Work with talented entrepreneurs and management teams
- Continual learning opportunities and exposure to a wide variety of industries
- Lean deal teams facilitate significant hands-on experience

## Challenges

- Highly competitive investing environment
- Limited positions available
- Variable recruiting timelines as a result of “just-in-time” hiring practices
- Many positions are unpaid

APOLLO

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PARTNERS, INC.

BEACH POINT  
CAPITAL MANAGEMENT



AURORA CAPITAL  
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Platinum Equity



BREAKWATER

UCLA Anderson  
School of Management

UCLA Fink Center for Finance

IFA  
Investment Finance Association

# Thank You

## Questions?