AREA

ASSOCIATION FOR REAL ESTATE AT ANDERSON

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OVER
100
MEMBERS

OVER
50
EVENTS PER YEAR

AREA

ASSOCIATION FOR REAL ESTATE AT ANDERSON
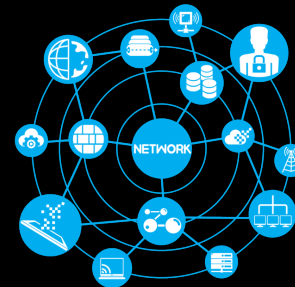
AREA serves its members in the following ways:

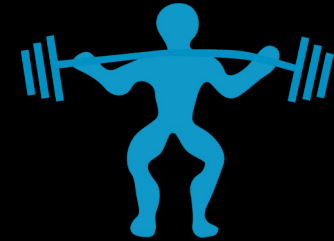| Educate	Technical Skills	Networking	Prepare
• Real Estate principals & fundamentals	• Real Estate modeling & ARGUS Training	• Professional & social events	• Market yourself & interview

AREA

INDUSTRY FUNCTIONS

INVESTMENT AND ACQUISITIONS

- Invest (taking either debt or equity positions) in real estate assets on behalf of raised capital

DEVELOPMENT

- Manage the design and budget, permitting, and construction of new real estate buildings

LEASING AND ASSET MANAGEMENT

- Manage the strategic goals and day-today operations of an asset after acquisition

BROKERAGE AND CAPITAL MARKETS

- Connect buyers with sellers of real estate assets and/or aid in raising capital for investors

AREA

Arranges company "Days on the Job" to visit target companies

West Edge project by Hines

Sends teams to national real estate competitions

**Real Estate Development Challenge
at UNC Kenan-Flagler**

3rd Place out of 16 teams

**The National Real Estate Challenge
at UT Austin**

2nd Place out of 20 teams

Hosts Dinners for Eight (D48) with Industry Leaders

Brings students, industry professionals, and guest speakers together for annual Industry Night

Parker Career Management Center

- Parker Career Series
- 1-on-1 Career Advising
- Workshops and Panels
- Career Opportunities
- Anderson Career Teams (ACT)

AREA

UCLA Ziman Center for Real Estate

A joint center between UCLA Anderson and UCLA Law to lead UCLA's activities around real estate.

"REAL ESTATE IS THE CONNECTING FIBER THAT IMPACTS EVERYONE."
- Richard Ziman

- Liaison with alumni
- Corporate Concierge Recruiting
- Real Estate Challenges
- Awards and Fellowships
- Real Estate Research & Courses
- Alumni Mixers
- Mentorship Program

AREA

Provides members leadership opportunities on the AREA Board
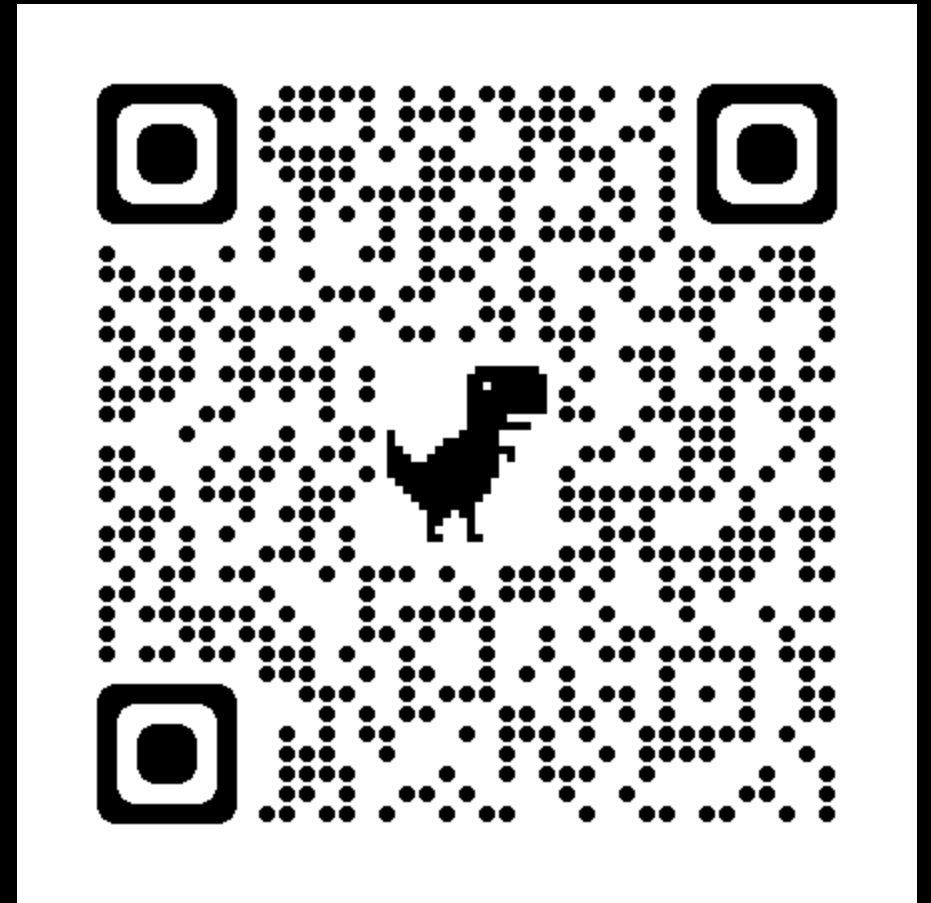

2023-2024 AREA Board

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